

# POSITION DESCRIPTION

Facilities Program Manager

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The logo for KFI ENGINEERS is centered in the bottom right quadrant of the page. It consists of the letters "KFI" in a large, bold, white sans-serif font, with the word "ENGINEERS" in a smaller, bold, white sans-serif font directly below it. The entire logo is enclosed within a large, white, thick circular border that is partially cut off by the right edge of the page.

**KFI**  
**ENGINEERS**

## POSITION SPECIFICATION

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<b>Position</b>	Facilities Program manager
<b>Organization</b>	KFI Engineers (KFI)
<b>Location</b>	St. Paul, MN
<b>Reporting Relationship</b>	Director, Performance Group
<b>Website</b>	<a href="http://www.kfiengineers.com/">http://www.kfiengineers.com/</a>

## COMPANY BACKGROUND

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KFI is a recognized industry leader in process and facility infrastructure design and performance. We serve clients in the United States, Canada and Central America and have capabilities not commonly found in traditional engineering firms, including our commissioning work and our ability to drive projects of all sizes.

KFI was established in 1996 to make a difference in the way infrastructure and processing projects are delivered. We employ a highly trained staff of engineers, technicians and managers who execute projects with the same care and creativity we would expect if we were the client. We are located in Minnesota, Wisconsin, Iowa, and North Dakota with a team of 100 professionals.

## POSITION OVERVIEW

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The Facilities Program Manager plays a key role in the growth of our business and overall customer satisfaction. Reporting to Director, this individual will assess the need for ongoing capital investments and facility improvements, and ensure these are implemented when needed. The Facilities Program Manager is responsible for ensuring that client sites are secure, maintained and running smoothly. The successful candidate will also contribute to a dynamic team environment by being proactive, and modeling a highly collaborative working environment. This person will also actively support the business development process, through the writing of proposals and meeting with prospective and current customers.

## KEY RESPONSIBILITIES

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- Develop the business plan for the start-up of this operation, including the activities necessary to define a business and pricing model, as well as a go-to-market strategy.
- Assess ongoing facility improvements and preventative maintenance requirements.
- Develop and manage the facility capital and expense budgets necessary to ensure safe and efficient operation of the mechanical, electrical, HVAC and plumbing systems.
- Ensure that all facilities work is properly planned and executed.
- Coordinate system repairs and monitor system performance.
- Ensure compliance with all safety and security protocols.
- Manage staff, as well as direct the activities of contractors and clients, ensuring coordination and execution of needed work.

- Ensure full coordination of all stakeholders and clear communication between them and our clients.

## **KNOWLEDGE, SKILLS AND ABILITIES REQUIRED**

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The successful candidate will have a pragmatic and applied approach, while at the same time bring a keen interest in building a business model that is scalable and supports growth.

The successful candidate will have demonstrated a strong proficiency in facilities and building management. This person will have strong interpersonal and communication skills to enable effective interaction with client, contractors and fellow employees. The level of seasoning we are looking for likely comes with a minimum of 10 years of experience following graduation.

The successful candidate will be naturally collaborative, and possess the ability to assimilate a range of ideas, programs or alternatives into a set of recommendations. This person will be self-directed, but thrive in an environment where consultation leads to superior outcomes.

Additional qualifications the successful candidate will possess include:

- Facilities or building management experience.
- Working knowledge of electrical, mechanical and HVAC systems.
- Able to read and understand complex electrical, mechanical and automation systems.
- Excellent project management skills.
- General business/financial acumen.

## **KEY PERFORMANCE CHARACTERISTICS**

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### **Understanding the Business**

- Knows the business and the mission-critical technical and functional skills needed to do the job; understands the “KFI way” – our Mission, Vision and processes. Learns new methods and technologies easily.

### **Getting Organized**

- Is well organized, resourceful, and planful; effective and efficient at marshalling multiple resources to get things done; is able to get things done with less and in less time; can work on multiple tasks at once; foresees and plans around obstacles.

### **Focusing on Action and Outcomes**

- Attacks everything with drive and energy with an eye on the bottom line; not afraid to initiate action before all the facts are known; drives to finish everything he/she starts.

**Focusing on the Customer**

- Identifies and anticipates customer requirements (both internal and external), expectations, and needs. Makes it easy for customers to do business with us. Ensures that customer issues are resolved.

**Communicating Effectively**

- Writes and presents effectively; adjusts to fit the audience and the message; strongly gets a message across. Exhibits above-average active listening skills.

**Builds Relationships**

- Treats people with respect; relates well to people regardless of their organization level, personality, or background. Encourages others to express their views, even contrary ones.

**Influencing Others**

- Ensures that proposals or arguments are supported by strong logic and a compelling business case, addressing all relevant factors. Identifies the agendas, concerns, and motivations of others.

**Leads People**

- Identifies and attracts talented candidates for key roles; onboards new employees effectively; set clear expectations and effectively manages performance; ensures that people are learning what they need to succeed; recognizes and engages staff.

**Displays Financial Acumen**

- Identifies key financial indicators and metrics necessary to measure success; sets aggressive yet achievable financial goals; draws accurate conclusions from financial reports and uses this information to support decision-making.

**EDUCATION**

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Bachelors' degree in Mechanical Engineering, Construction/Facilities Management or a related discipline, plus a minimum of 10 years working experience.

**KFI ENGINEERS CONTACT**

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